

PROFILE SECURITY SERVICES LIMITED

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# Silhouette

NEWS FROM PROFILE SECURITY SERVICES LIMITED

Coming soon...  
**My Profile Rewards!**



From June 2012, Profile staff will have access to a raft of employee discounts through a new company discount scheme. There are over 3,000 retailers on board from large high street stores to specialist retailers, offering savings over and above any in-store sales and promotions.

## High Street spending power

Profile staff will be able to earn cashback from everyday essential purchases, by booking holidays, renewing their mobile phone contract and switching their gas or electricity utility suppliers. Everyone at Profile who registers with the scheme will be able to buy discounted retailer vouchers for over 125 high street stores.

## Money for nothing and the clicks for free

Staff will also have access to many telephone and online discount codes to save money when buying clothes, music, DIY items, insurance policies, booking hotels plus much more. There are savings for everyone, even if you only use My Profile Rewards for your weekly grocery shop at ASDA or Sainsbury's.



You can do it

continued over...

## Issue Highlights...

- Shopping discounts: My Profile Rewards
- Russians reach Ramsgate!
- Olympics – get set to travel.....
- Alison a.k.a. The Apprentice
- Boxing clever in Billericay
- NVQs galore at LUC, ZF Lemforder...

and MUCH MORE besides...

## Editor's message

There's lots to celebrate in the weeks ahead: exclusive to Profile staff will be the launch of our very own employee discount scheme, *MyProfileRewards*, courtesy of Asperity. It's your gateway to discount vouchers, high street shopping savings and cashback rewards – read more about it opposite.

We'll also be joining the rest of the nation to celebrate Her Majesty Queen Elizabeth II's Diamond Jubilee. And a month on, we'll be welcoming athletes from the World over to our shores.

The Olympics, of course, are not just happening in London. As Profile staff and clients as far as Glasgow know, Olympic football matches will be staged at Hampden Park.

With much to celebrate, there is also much to focus on, with security likely to be high on everybody's agenda throughout the Summer. Profile will play its part, as will everyone at Profile. A good start is to be prepared, so I urge everyone to visit two key websites that will make travel to and from your place of work easier.

Please take a look at our OLYMPIC ALERT story on page 2 – whether you do your running about in London, Glasgow or anywhere in between.

## The Editor

*Silhouette Magazine*

Please keep your views, news and stories coming in. Simply email them all to The Ed at [News.Letter@profilesecurity.co.uk](mailto:News.Letter@profilesecurity.co.uk)

Coming soon...  
**My Profile Rewards!**

*continued...*

The company behind the scheme is Asperity, already chosen by 650 employers nationwide, making it the biggest and fastest-growing benefits provider of its kind. They have more offers at more retailers than any other discount operation in the UK.

As well as its Cashback scheme, there's an In-Store card you can top up with cash and use for discounts at key retailers such as House of Fraser and Debenhams, plus vouchers you can redeem online or in-store against hundreds of famous brands.

#### **A dedicated website**

Access to the scheme couldn't be easier. All you'll have to do to start saving is to visit a dedicated website designed exclusively for Profile users.

We'll let you know just as soon as the site is up and running. More information will follow as the June launch edges nearer!

## **Toma's City Tower**



Nominated as Profile Employee of the Month in the South-East was **Toma Elias**. The accolade is in recognition of his contribution and achievements at London's City Tower. Presenting Toma with his award is Regional Manager **Dan Liddiard** (right) along with City Tower's Building Manager, **Sherri Hunter**.

# **RUSSIANS REACH RAMSGATE!**

We're used to keeping watch over ports and airports where our Manned Guards often surprise other colleagues, whatever their uniform. We were pleased to receive a letter recently from **Julie Danch** at the UK Border Agency singing the praises of Security Officer **Tomasz Zajazkowski**.

When two gentlemen turned up in Ramsgate speaking little or no English, it was not immediately clear that they had come from Russia with love. However, Tomasz

used his knowledge of many languages to step in and help the Border Officials sidestep the language barrier.

The two Russian gents had come to Ramsgate to get their car back. Using his fluency in Russian, Tomasz was happy to act as interpreter, leaving our Soviet motorists happy and Julie very impressed with his language skills, not least his excellent English!

Julie: spasiba for your kind letter!



With crowds flocking to the Olympic Games and the Paralympic Games between 27 July and the final closing ceremony on 9 September, life for those of us who need to hang out our 'business as usual' signs is likely to be complicated – and not just for those living on the doorstep of the Olympic Park.

#### **Check the web - be prepared!**

Two websites will give you tips on how best to handle the Games...

#### **For those in and around London:**

[www.getaheadofthegames.com](http://www.getaheadofthegames.com)

#### **For all those further afield:**

[www.getaheadofthegames.com/travelinaffectedareas/city/london-public-transport.html](http://www.getaheadofthegames.com/travelinaffectedareas/city/london-public-transport.html)

We urge colleagues and customers to take note – it will help you get to work or make it to meetings with the least amount of disruption!

## **Faster payslips on the way**

From July, Profile staff will receive their payslips electronically. They will be able to view, print and download their electronic payslips. Details of how to log on to our secure website using your unique user name and password will be issued with the June payslip. Also available on the website will be P60 forms, holiday forms, the Staff Handbook and other important reference documents.

## **Credit to Ken & Kevin**

One of Profile's clients in the South East recently underwent Security Inspection. During the audit in January, the onsite security team was praised for its professionalism, for the cleanliness of the site and the site's security controls. Singled out for special mention were Profile's gatehouse security team headed up by **Ken Cooper** and **Kevin Brown**. They were congratulated on their professional, proactive attitude.

## Ken steps up a gear



It's all smiles for **Ken Pickles**, recently rewarded for his efforts with an NVQ Level 3 in Management. Ken works with Profile client ZF Lemforder, a leading manufacturer of chassis components and transmissions for Jaguar, BMW and Land Rover.

## Top marks at every level

Dotting an I for inspiration and crossing a T for training are **Alex Grant** (left) and **Iftikhar Shah**. Alex successfully completed his NVQ Level 3 Operational Supervision & Management course, while Iftikhar ticked every box by completing his NVQ level 2 Security Services training.



## No luck required at LUC

Sheer hard work and determination were what was required, not luck, for **Frikkie Van Rooyen** (pictured left) who passed his NVQ Level 3 in Management, and for **Joe Makwana**, awarded his NVQ Level 2 in Security. The pair look after staff and visitors at the London Underwriting Centre.



## ONE TO WATCH: THE APPRENTICE

**Alison Petit-Mellors** is going places. Her first stop comes in the form of an apprenticeship, working at Profile's Head Office in Lincolnshire. Six months ago, Alison was in the same boat as many an 18-year-old student, trying to navigate difficult economic waters and looking around for her first big break.



Today, she wears two caps: "I'm busy studying for my NVQ in Business and Administration and working as a Credit Controller with Profile, raising invoices and fielding queries on the phone from all the various Profile offices." Although her stint as an apprentice is due to end in September, Alison hopes it will lead to a permanent posting within the company. "The experience I am gaining from this programme is making me a much more confident person within the work environment," says Alison. *Silhouette* wishes her continued success.



# OOH-AAH-QR!

Savvy smartphone users wouldn't be without one: a QR reader. And now Profile has a QR code of its own!

Short for Quick Response code, these dotty squares (looking like a barcode's long-lost cousin) give users access to websites and dedicated mobile pages. No doubt, you've spotted them popping up on packaging, on estate agents' ads and even buses. Download the QR software where you shop for your apps, point your camera phone at any QR code to scan and you're there!



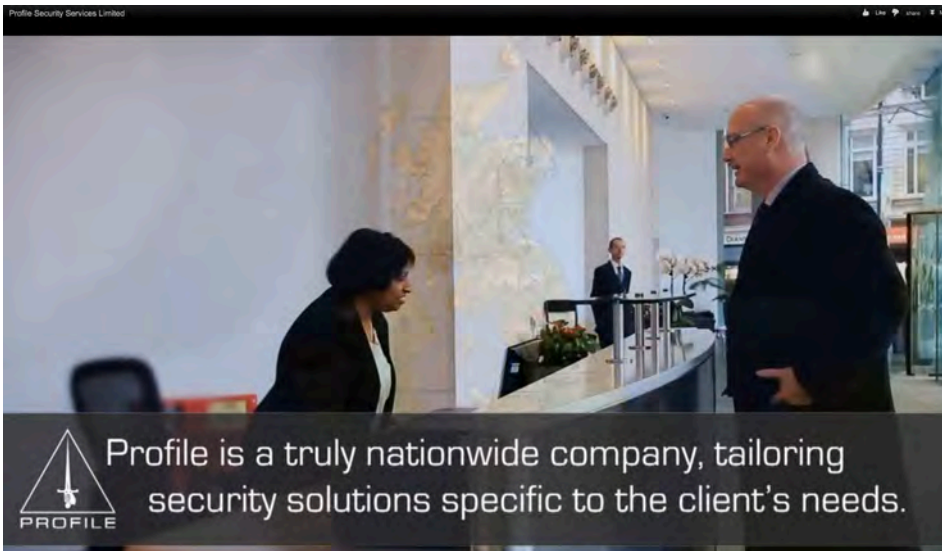
Time to try out Profile's QR code!

## Web hosts new VIDEO



A welcome addition to the Profile website is a new corporate video. The short promo (also available on YouTube) provides an ideal introduction to our tailored security solutions. Shot on location in the Capital, the 112-second film also puts the company's nationwide network in the spotlight, looking at some of the many sectors we cover. The film will serve to introduce Profile to new clients – on the website, at trade fairs and on the sales trail during presentations. The hope is that it will also capture the attention of existing security professionals considering a career switch to Profile Security Services Ltd.

Our thanks go to Devon-based Head High Productions who created the video. To see it for yourself, log onto the Profile website's Home Page and follow the link: [www.profilesecurity.co.uk](http://www.profilesecurity.co.uk) or logon to [www.youtube.com](http://www.youtube.com) and search for 'Profile Security Services'.



## IN MEMORIAM

### Rod Kettle



It is with great sadness that we have to announce the passing of **Rod Kettle**. Rod worked for Profile as a Site Supervisor. He will be remembered as a dedicated team player and a great motivator. Rod will be sorely missed by all his colleagues and the many hundreds of customers who have had the pleasure of knowing him. Our heartfelt condolences go to his family and many friends.

**Bharat Kataria**  
**Regional Manager**

**Typical of the gratitude and affection in which Rod Kettle was held is this letter, received from Eddie Armstrong – Head of Facilities at Canada Life (CLFIS):**

"Over the years I have enjoyed some incredible times with Rod at the helm of our Security, someone who had a smile and time for a chat, someone who could be relied upon to bring a smile to everyone's face, no matter what the situation was. Rod was always able to find a positive outlook even when the fire alarms were sounding or there was a flood, someone you would always want by your side in an emergency, or any other time for that matter.

Rod was thoughtful, reliable, conscientious, dedicated, understanding, practical, funny, but more than anything, someone who I was genuinely pleased to see every morning. More than a work colleague, he was a friend.

I am proud to have known Rod over the last 17 years or so and will miss him dearly, as will all who knew him."

## Congratulations!

Say a big hello to little **Charlie Anderson**, born on Friday 17 February, tipping the scales at 7lbs 15oz. Proud Mum **Carolyn** has been celebrating with Dad **Bruce**, one of Profile's Operations Managers in London.



## Above and beyond

Pictured receiving his Employee of the Month award is **Elikem Asamoah**. Delighted client **Nick Sirbek** was full of praise for Eli who always delivers 'above and beyond' expected levels of customer service. His efforts prompted Nick to put pen to paper with praise and grateful thanks for Eli's unstinting dedication, hard work and helpfulness, especially during busy periods.



Pictured from left are Bharat Kataria (Profile Regional Manager), Nick Sirbek (Site Engineer UK & Ireland), Security Officer Elikem Asamoah and Ken Cooper (Profile Regional Security Operations Officer).

## The only weigh is Essex

Profile helped tip the scales in Billericay Amateur Boxing Club's favour as their athletes limbered up for their Boxing Show on Saturday 28th January. Profile's Divisional Director South **Trevor Ward** was happy to weigh in with sponsorship, supporting the club's **Mark** and **Debbie Harrison**.

The couple spent months fundraising for the event, a highlight of Billericay ABC's calendar. When not at ringside, Building Manager Mark Harrison can be found sparring with flyweights and heavyweights of all kind at The London Underwriting Centre, one of Profile's most prestigious sites in the City.

## FIT TO PRINT

Another springtime innovation to look out for on the Profile website ([www.profilesecurity.co.uk](http://www.profilesecurity.co.uk)) is the **BROCHURE** tab you'll find at top of every page.

Hot on the heels of the printed version – now in its updated Third Edition form – comes this web-friendly version which can be saved to your hard-drive, printed up or forwarded to colleagues and associates. If you would like a full printed and bound version mailed to you, please contact your nearest Profile office – full contact details on the website.



## OPS SUPER SUCCESS



Congratulations and hats off to **John Rutherford** who successfully completed his NVQ Level 3 Operational Supervision & Management course in February.

## IS YOURS A PROFILE BUSINESS?

If Profile Security does not already take care of your security arrangements, now is a good time to talk to us. Profile has security solutions to suit all sorts of unique circumstances. For a no-obligation, informal introduction to our many security services, call Profile's UK Sales Manager **Andrew Thompson** on 020 7498 3511 or email him at [Andrew.Thompson@profilesecurity.co.uk](mailto:Andrew.Thompson@profilesecurity.co.uk)

## SPRING/SUMMER PRIZE DRAW - WIN £50!

There's another chance to take home a very welcome £50! Whether you spend it at your local (drinking responsibly) or splash out on some suntan lotion (should the sun make its appearance), we're sure you'll not be short of ideas. The draw is open to all employees and all our clients – in fact, anyone on the *Silhouette* circulation list!.

Simply send an email to [News.Letter@profilesecurity.co.uk](mailto:News.Letter@profilesecurity.co.uk), putting 'Spring/Summer Prize Draw' in the Subject box. Or print up and complete the Entry Form below and send it to: The Ed, *Silhouette* Newsletter, Profile Security Services Limited, 374 Wandsworth Road, London SW8 4TD.

**Entries must reach us no later than Friday 29th**

**June!** The draw will take place a week later on 6th July. Good luck!

### Spring/Summer Prize Draw

Name: .....  
 Company: .....  
 Daytime Tel. ....  
 Email: .....

Eligible for entry: all members of the Profile Security Services Ltd staff and their associated contacts who are on this newsletter's distribution. No more than one entry per person.